

# Portland Focused Plus Fund LP Portland Focused Plus Fund Annual Financial Report

December 31, 2018

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# Management's Responsibility for Financial Reporting

The accompanying financial statements of Portland Focused Plus Fund LP (the Partnership) and Portland Focused Plus Fund (the Trust) have been prepared by Portland Investment Counsel Inc. in its capacity as manager (the Manager) of the Funds. The Manager of the Funds is responsible for the information and representations contained in these financial statements. The Board of Directors of the general partner of the Partnership, Portland General Partner (Alberta) Inc. (the General Partner), and the Board of Directors of the Manager of the Trust, has approved these financial statements.

The Manager maintains appropriate processes to ensure that relevant and reliable financial information is produced. The financial statements have been prepared in accordance with International Financial Reporting Standards and include certain amounts that are based on estimates and judgments. The significant accounting policies which management believes are appropriate for the Funds are described in note 3 to these financial statements.

PricewaterhouseCoopers LLP is the external auditor of the Funds. They have audited the financial statements in accordance with Canadian generally accepted auditing standards to enable them to express to the unitholders their opinion on the financial statements. Their report is attached.

"Michael Lee-Chin"

"Robert Almeida"

Michael Lee-Chin Director March 6, 2019 Robert Almeida Director March 6, 2019

# **Independent Auditor's Report**

To the Partners and Unitholders, as applicable of Portland Focused Plus Fund LP Portland Focused Plus Fund

(collectively, the Funds, individually the Fund)

# Our Opinion

In our opinion, the accompanying financial statements of each of the Funds present fairly, in all material respects, the financial position of each Fund as at December 31, 2018 and 2017 and its financial performance and its cash flows for the years then ended in accordance with International Financial Reporting Standards (IFRS).

## What we have audited

The financial statements of each of the Funds comprise:

- the statements of financial position as at December 31, 2018 and 2017;
- the statements of comprehensive income for the years then ended;
- the statements of changes in net assets attributable to holders of redeemable units for the years then ended;
- the statements of cash flows for the years then ended; and
- the notes to the financial statements, which include a summary of significant accounting policies.

# Basis for opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Independence

We are independent of each of the Funds in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada. We have fulfilled our other ethical responsibilities in accordance with these requirements.

# Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements of each of the Funds in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the ability of each of the Funds to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate any of the Funds or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the financial reporting process of each of the Funds.

# Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole for each Fund are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements of each of the Funds.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

• Identify and assess the risks of material misstatement of the financial statements of each of the Funds, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

# INDEPENDENT AUDITOR'S REPORT

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control of each of the Funds.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of each of the Funds to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements of each of the Funds or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause any of the Funds to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements of each of the Funds, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Pricewaterhouse Coopers LLP

Chartered Professional Accountants, Licenced Public Accountants Toronto, Canada March 6, 2019

# Statements of Financial Position

as at December 31,	2018	2017
Assets		
Current Assets		
Cash and cash equivalents	\$ 1,036	\$ 993
Subscriptions receivable	105,489	267,300
Dividends receivable	287,577	166,395
Investments (note 5)	8,886,250	23,612,999
Investments - pledged as collateral (note 5 and 11)	 81,669,473	48,191,785
	 90,949,825	72,239,472
Liabilities		
Current Liabilities		
Borrowing (note 11)	57,116,275	33,726,301
Management fees payable	19,786	23,375
Expenses payable	133,941	70,086
Redemptions payable	 13,989	 -
	 57,283,991	 33,819,762
Net Assets Attributable to Holders of Redeemable Units	\$ 33,665,834	\$ 38,419,710
Equity	100	100
General Partner's Equity	 100	100
Net Assets Attributable to Holders of Redeemable Units Per Series		
Series A	703,022	925,484
Series F	11,630,500	12,592,124
Series M	9,626,260	12,504,293
Series P	 11,705,952	 12,397,709
	\$ 33,665,734	\$ 38,419,610
Number of Redeemable Units Outstanding (note 6)		
Series A	6,130	6,871
Series F	95,600	88,973
Series M	70,628	79,328
Series P	91,938	84,496
Net Assets Attributable to Holders of Redeemable Units Per Unit		
Series A	114.69	134.69
	121.66	141.53
Series F		
Series F Series M Series P	136.30 127.32	157.63 146.72

Approved by the Board of Directors of Portland General Partner (Alberta) Inc.

"Michael Lee-Chin"

"James Cole"

Director

Director

# Statements of Comprehensive Income

statements of completions we medine		
for the years ended December 31,	2018	2017
Income		
Net gain (loss) on investments		
Dividends	\$ 2,442,484	\$ 1,825,079
Interest for distribution purposes	252,107	143,168
Net realized gain (loss) on investments	5,195,672	3,361,182
Change in unrealized appreciation (depreciation) on investments	(9,442,049)	718,205
	 (1,551,786)	6,047,634
Other income		
Foreign exchange gain (loss) on cash and other net assets	(2,117,702)	612,082
Total income (net)	 (3,669,488)	6,659,716
Expenses		
Interest expense and bank charges (note 11)	957,722	390,405
Management fees (note 8)	266,369	235,399
Performance fees (note 8)	189,167	442,639
General and administrative expenses	121,106	136,852
Withholding tax expense	61,929	22,239
Transaction costs	25,477	16,085
Audit fees	11,042	10,714
Legal and registration fees	6,032	4,090
Independent review committee fees	2,645	3,153
Custodial fees	 110	142
Total operating expenses	 1,641,599	1,261,718
Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units	\$ (5,311,087)	\$ 5,397,998
Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series		
Series A	(141,504)	106,210
Series F	(1,778,642)	1,527,111
Series M	(1,622,763)	2,035,195
Series P	(1,768,178)	1,729,482
Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Unit		
Series A	(23.45)	19.74
Series F	(18.90)	20.78
Series M	(21.69)	26.26
Series P	(20.33)	23.22

# Statements of Changes in Net Assets Attributable to Holders of Redeemable Units

for the years ended December 31,	2018	2017
		2017
Net Assets Attributable to Holders of Redeemable Units at Beginning of Period	b 005 404 b	464.011
Series A	\$ 925,484 \$	464,211
Series F	12,592,124	7,523,814
Series M	12,504,293	9,629,518
Series P	12,397,709	5,668,227
	38,419,610	23,285,770
Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units		
Series A	(141,504)	106,210
Series F	(1,778,642)	1,527,111
Series M	(1,622,763)	2,035,195
Series P	(1,768,178)	1,729,482
	(5,311,087)	5,397,998
Redeemable Unit Transactions		
Proceeds from redeemable units issued		
Series A	280,835	444,729
Series F	2,400,143	4,722,102
Series M	-	1,095,940
Series P	1,076,421	5,000,000
	3,757,399	11,262,771
Redemptions of redeemable units	(261 702)	(00.666)
Series A	(361,793)	(89,666)
Series F	(1,583,125)	(1,180,903)
Series M	(1,255,270)	(256,360)
Series P	- (2,200,100)	(1.526.020)
Nat In grange (Degrange) from Degle grandele Linit Transportione	(3,200,188)	(1,526,929)
Net Increase (Decrease) from Redeemable Unit Transactions	557,211	9,735,842
Net Assets Attributable to Holders of Redeemable Units at End of Period		
Series A	703,022	925,484
Series F	11,630,500	12,592,124
Series M	9,626,260	12,504,293
Series P	11,705,952	12,397,709
	\$ 33,665,734 \$	38,419,610
	<u> </u>	

# PORTLAND FOCUSED PLUS FUND LP

# Statements of Cash Flows

Cash Flows from Operating Activities Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units     \$     (5,311,087)     \$     5,337,998       Adjustments for: Net realized (gain) loss on investments     (5,195,672)     (3,361,182)     (3,361,182)       (Change in unrealized (appreciation) depreciation on investments     9,442,049     (718,205)       Unrealized foreign exchange (gain) loss on cash     1,110     (683,300)       (Increase) decrease in interest receivable     -     49       (Increase) decrease in interest receivable     -     (12,795)       Purchase of investments     (12,795)     (23,381,183)     (51,804,004)       Proceeds from sale of investments     (87,183,183)     (51,804,004)       Proceeds from sale of investments     (24,121,832)     (20,303,11,12)       Cash Flows from Financing Activities     (24,121,832)     (20,303,11,12)       Cash Flows from Financing Activities     23,389,974     18,818,285       Proceeds from redeemable units issued (note 3)     3,055,760     11,823,031       Amount paid on redeemable units issued (note 3)     (2,322,749)     (943,758)       Net Lost Generated (Used) by Financing Activities     1,153     (683,584)       Unrealized foreign exchange gain (loss) on cash     (1,110)     683,300       Cash and cash equivalents - end of period     993     1,277       Cas	for the years ended December 31,		2018		2017
Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units \$ (5,11,087) \$ 5,397,998 Adjustments for: Net realized (gain) loss on investments Change in unrealized (spreciation) depreciation on investments Unrease (decrease in interest receivable 1,110 (Rorrease) decrease in individends receivable (Rorrease) decrease) (Rorrease) decrease in individends (Rorrease) decrease) (Rorease) decre	Cash Flows from Operating Activities				
Net realized (gain) loss on investments(5,195,672)(3,361,182)Change in unrealized (appreciation) depreciation on investments9,442,049(718,205)Unrealized (foreign exchange (gain) loss on cash1,110(683,300)(Increase) decrease in interest receivable-49(Increase) decrease in interest receivable-49(Increase) decrease) in organization expenses payable60,266(515)Increase (decrease) in organization expenses payable-(12,795)Purchase of investments(87,183,183)(51,804,000)Proceeds from sale of investments(24,121,832)(30,381,142)Vectorease (decrease) in borrowing23,389,97418,818,285Proceeds from redeemable units (note 3)(2,322,749)(943,758)Net Cash Generated (Used) by Financing Activities24,122,98529,697,558Net increase (decrease) in cash and cash equivalents1,153(683,584)Unrealized (foreign exchange gain (loss) on cash1,110683,300Cash and cash equivalents - beginning of period9931,277Cash and cash equivalents - cerved, net of withholding tax\$ 252,107\$ 143,217Dividends received, net of withholding tax\$ 252,107\$ 143,217Dividends received, net of withholding tax\$ 252,107\$ 143,217From financing activities:\$ 2,259,373\$ 1,695,875From financing activities:\$ 2,259,373\$ 1,695,875		\$	(5,311,087)	\$	5,397,998
Net realized (gain) loss on investments(5,195,672)(3,361,182)Change in unrealized (appreciation) depreciation on investments9,442,049(718,205)Unrealized (foreign exchange (gain) loss on cash1,110(683,300)(Increase) decrease in interest receivable-49(Increase) decrease in interest receivable-49(Increase) decrease) in organization expenses payable60,266(515)Increase (decrease) in organization expenses payable-(12,795)Purchase of investments(87,183,183)(51,804,000)Proceeds from sale of investments(24,121,832)(30,381,142)Vectorease (decrease) in borrowing23,389,97418,818,285Proceeds from redeemable units (note 3)(2,322,749)(943,758)Net Cash Generated (Used) by Financing Activities24,122,98529,697,558Net increase (decrease) in cash and cash equivalents1,153(683,584)Unrealized (foreign exchange gain (loss) on cash1,110683,300Cash and cash equivalents - beginning of period9931,277Cash and cash equivalents - cerved, net of withholding tax\$ 252,107\$ 143,217Dividends received, net of withholding tax\$ 252,107\$ 143,217Dividends received, net of withholding tax\$ 252,107\$ 143,217From financing activities:\$ 2,259,373\$ 1,695,875From financing activities:\$ 2,259,373\$ 1,695,875	Adjustments for:				
Unrealized foreign exchange (gain) loss on cash1,110(683,300)(Increase) decrease in interest receivable-49(Increase) decrease in individends receivable(121,182)(106,965)Increase (decrease) in management fees, performance fees, and expenses payable60,266(515)Increase (decrease) in organization expenses payable60,266(515)Increase (decrease) in organization expenses payable64,185,86720,907,777Net Cash Generated (Used) by Operating Activities(24,121,832)(30,381,142)Cash Flows from Financing Activities23,389,97418,818,285Increase (decrease) in borrowing3,055,76011,823,031Proceeds from redeemable units (note 3)(2,322,749)(943,758)Net Cash Generated (Used) by Financing Activities24,122,98529,697,558Net increase (decrease) in cash and cash equivalents1,1106683,800Unrealized foreign exchange gain (loss) on cash(1,110)6683,800Unrealized foreign exchange gain (loss) on cash1,036993Cash and cash equivalents comprise:9931,277Cash and cash equivalents comprise:1,036993Cash at bank\$1,036993From operating activities:\$252,107\$Interest received, net of withholding tax\$2,259,373\$From financing activities:			(5,195,672)		(3,361,182)
(Increase) decrease in dividends receivable-49(Increase) decrease in dividends receivable(121,182)(106,965)Increase (decrease) in organization expenses payable60,266(515)Increase (decrease) in organization expenses payable-(12,795)Purchase of investments(87,183,183)(51,804,004)Proceeds from sale of investments(24,121,832)(30,381,142)Cash Flows from Financing Activities(24,121,832)(30,381,142)Increase (decrease) in borrowing23,389,97418,818,285Proceeds from redeemable units issued (note 3)3,055,76011,823,031Amount paid on redemption of redeemable units (note 3)(2,322,749)(943,758)Net Cash Generated (Used) by Financing Activities24,122,98529,697,558Net increase (decrease) in cash and cash equivalents1,153(683,584)Unrealized foreign exchange gain (loss) on cash1,153(683,584)Unrealized foreign exchange gain (loss) on cash1,036993Cash and cash equivalents - end of period9931,277Cash and cash equivalents comprise:\$1,036993Cash at bank\$1,036993From operating activities:\$2,259,373\$Interest received, net of withholding tax\$2,259,373\$From financing activities:\$2,259,373\$From financing activities:\$2,259,373\$Proceeds from period\$2,259,373\$Proceeds from period\$	Change in unrealized (appreciation) depreciation on investments		9,442,049		(718,205)
(Increase) decrease in dividends receivable(121,182)(106,965)Increase (decrease) in management fees, performance fees, and expenses payable60,266(515)Increase (decrease) in organization expenses payable60,266(515)Purchase of investments(87,183,183)(51,804,004)Proceeds from sale of investments64,185,86720,907,777Net Cash Generated (Used) by Operating Activities(24,121,832)(30,381,142)Cash Flows from Financing Activities23,389,97418,818,285Increase (decrease) in borrowing23,389,97418,818,285Proceeds from redeemable units (note 3)(2,322,749)(943,758)Net Cash Generated (Used) by Financing Activities24,122,98529,697,558Net increase (decrease) in cash and cash equivalents1,153(683,584)Unrealized foreign exchange gain (loss) on cash(1,110)683,300Cash and cash equivalents - end of period9931,277Cash and cash equivalents - end of period9931,277From operating activities:\$1,036993Interest received, net of withholding tax\$22,259,373143,217Dividends received, net of withholding tax\$2,259,3731,695,875From financing activities:\$2,259,373\$1,695,875	Unrealized foreign exchange (gain) loss on cash		1,110		(683,300)
Increase (decrease) in management fees, performance fees, and expenses payable Increase (decrease) in organization expenses payable Purchase of investments Proceeds from sale of investments (24,121,8312)60,266 (515) (12,795)Net Cash Generated (Used) by Operating Activities(24,121,8312)(30,381,142)Cash Flows from Financing Activities 	(Increase) decrease in interest receivable		-		49
Increase (decrease) in organization expenses payable(12,795)Purchase of investments(87,183,183)(51,804,004)Proceeds from sale of investments(24,121,832)(30,381,142)Cash Flows from Financing Activities(24,121,832)(30,381,142)Increase (decrease) in borrowing23,389,97418,818,285Proceeds from redeemable units issued (note 3)3,055,76011,823,031Amount paid on redeemable units (note 3)(2,322,749)(943,758)Net Cash Generated (Used) by Financing Activities24,122,98529,697,558Net cash generated (Used) by Financing Activities1,153(683,584)Unrealized foreign exchange gain (loss) on cash1,153(683,584)Cash and cash equivalents - end of period9931,277Cash and cash equivalents comprise: Cash and cash equivalents comprise: Cash and cash equivalents comprise: Cash and cash equivalents comprise: Cash at bank\$ 252,107\$ 143,217Dividends received, net of withholding tax\$ 252,107\$ 143,217Dividends received, net of withholding tax\$ 2,259,373\$ 1,695,875From financing activities: From financing activities:\$ 2,259,373\$ 1,695,875	(Increase) decrease in dividends receivable		(121,182)		(106,965)
Purchase of investments(\$1,804,004)Proceeds from sale of investments(\$1,804,004)Proceeds from sale of investments(\$2,183,183)Net Cash Generated (Used) by Operating Activities(\$2,4121,832)Increase (decrease) in borrowing23,389,974Proceeds from redeemable units issued (note 3)(\$2,322,749)Amount paid on redeemable units (note 3)(\$2,322,749)Net Cash Generated (Used) by Financing Activities(\$1,153)Amount paid on redeemable units (note 3)(\$1,153)Net Cash Generated (Used) by Financing Activities(\$1,153)Net increase (decrease) in cash and cash equivalents(\$1,153)Unrealized foreign exchange gain (loss) on cash(\$1,110)Cash and cash equivalents - beginning of period993Cash and cash equivalents - comprise:993Cash and cash equivalents comprise:2Cash at bank\$Prom operating activities:\$Interest received, net of witthholding tax\$Storest received, net of witt	Increase (decrease) in management fees, performance fees, and expenses payable		60,266		(515)
Proceeds from sale of investments64,185,86720,907,777Net Cash Generated (Used) by Operating Activities(24,121,832)(30,381,142)Cash Flows from Financing Activities(24,121,832)(30,381,142)Increase (decrease) in borrowing23,389,97418,818,285Proceeds from redeemable units issued (note 3)3,055,76011,823,031Amount paid on redeemable units (note 3)(2,322,749)(943,758)Net Cash Generated (Used) by Financing Activities24,122,98529,697,558Net increase (decrease) in cash and cash equivalents1,153(683,584)Unrealized foreign exchange gain (loss) on cash(1,110)683,300Cash and cash equivalents - beginning of period9931,277Cash and cash equivalents - comprise:1,036993Cash and cash equivalents comprise:\$1,036993Cash and cash equivalents comprise:\$1,036\$Cash at bank\$1,036\$993From operating activities:\$2,259,373\$1,43,217Dividends received, net of withholding tax\$2,259,373\$1,695,875From financing activities:*\$2,259,373\$1,695,875			-		(12,795)
Net Cash Generated (Used) by Operating Activities(24,121,832)(30,381,142)Cash Flows from Financing ActivitiesIncrease (decrease) in borrowing23,389,97418,818,285Proceeds from redeemable units issued (note 3)3,055,76011,823,031Amount paid on redemption of redeemable units (note 3)(2,322,749)(943,758)Net Cash Generated (Used) by Financing Activities24,122,98529,697,558Net increase (decrease) in cash and cash equivalents1,153(683,584)Unrealized foreign exchange gain (loss) on cash(1,110)683,300Cash and cash equivalents - beginning of period9931,277Cash and cash equivalents - end of period993993Cash and cash equivalents comprise: Cash at bank\$1,036From operating activities:\$252,107\$Interest received, net of withholding tax\$2,259,373\$Dividends received, net of withholding tax\$2,259,373\$From financing activities:\$2,259,373\$From financing activities:\$2,259,373\$Interest received, net of withholding tax\$2,259,373\$From financing activities:\$2,259,373\$Interest received, net of withholding tax\$2,259,373\$Interest received, net of withholding tax\$2,259,373\$Interest received, net of withholding tax\$2,259,373\$Interest received, net of withholding tax\$2,259,373\$ <td< td=""><td>Purchase of investments</td><td></td><td>(87,183,183)</td><td></td><td>(51,804,004)</td></td<>	Purchase of investments		(87,183,183)		(51,804,004)
Cash Flows from Financing ActivitiesIncrease (decrease) in borrowingProceeds from redeemable units issued (note 3)Amount paid on redemption of redeemable units (note 3)Amount paid on redemption of redeemable units (note 3)Net Cash Generated (Used) by Financing Activities24,122,98529,697,558Net increase (decrease) in cash and cash equivalentsUnrealized foreign exchange gain (loss) on cash(1,110)Cash and cash equivalents - beginning of period293293Cash and cash equivalents comprise:Cash and cash equivalents comprise:Cash and cash equivalents comprise:Cash and cash equivalents ereceived, net of withholding taxProm operating activities:Interest received, net of withholding taxProm financing activities:From financing activities:Interest received, net of withholding taxS252,107S1,695,875From financing activities:	Proceeds from sale of investments		64,185,867		, ,
Increase (decrease) in borrowing23,389,97418,818,285Proceeds from redeemable units issued (note 3)3,055,76011,823,031Amount paid on redemption of redeemable units (note 3)(2,322,749)(943,758)Net Cash Generated (Used) by Financing Activities24,122,98529,697,558Net increase (decrease) in cash and cash equivalents1,153(683,584)Unrealized foreign exchange gain (loss) on cash(1,110)683,300Cash and cash equivalents - beginning of period9931,277Cash and cash equivalents - end of period9931,277Cash and cash equivalents comprise: Cash at bank\$ 1,036993Cash and cash equivalents comprise: Cash at bank\$ 1,036\$ 993From operating activities: Interest received, net of withholding tax\$ 252,107\$ 143,217Dividends received, net of withholding tax\$ 2,259,373\$ 1,695,875From financing activities:\$ 2,229,373\$ 1,695,875	Net Cash Generated (Used) by Operating Activities		(24,121,832)		(30,381,142)
Increase (decrease) in borrowing23,389,97418,818,285Proceeds from redeemable units issued (note 3)3,055,76011,823,031Amount paid on redemption of redeemable units (note 3)(2,322,749)(943,758)Net Cash Generated (Used) by Financing Activities24,122,98529,697,558Net increase (decrease) in cash and cash equivalents1,153(683,584)Unrealized foreign exchange gain (loss) on cash(1,110)683,300Cash and cash equivalents - beginning of period9931,277Cash and cash equivalents - end of period9931,277Cash and cash equivalents comprise: Cash at bank\$ 1,036993Cash and cash equivalents comprise: Cash at bank\$ 1,036\$ 993From operating activities: Interest received, net of withholding tax\$ 252,107\$ 143,217Dividends received, net of withholding tax\$ 2,259,373\$ 1,695,875From financing activities:\$ 2,229,373\$ 1,695,875					
Proceeds from redeemable units issued (note 3)3,055,76011,823,031Amount paid on redemption of redeemable units (note 3)(2,322,749)(943,758)Net Cash Generated (Used) by Financing Activities24,122,98529,697,558Net increase (decrease) in cash and cash equivalents1,153(683,584)Unrealized foreign exchange gain (loss) on cash(1,110)683,300Cash and cash equivalents - beginning of period9931,277Cash and cash equivalents - end of period1,036993Cash and cash equivalents comprise: Cash at bank\$1,036993From operating activities: Dividends received, net of withholding tax\$252,107\$143,217From financing activities: From financing activities:\$252,073\$1,695,875			22 200 074		10.010.005
Amount paid on redemption of redeemable units (note 3)(2,322,749)(943,758)Net Cash Generated (Used) by Financing Activities24,122,98529,697,558Net increase (decrease) in cash and cash equivalents1,153(683,584)Unrealized foreign exchange gain (loss) on cash(1,110)683,300Cash and cash equivalents - beginning of period9931,277Cash and cash equivalents - end of period9931,277Cash and cash equivalents comprise: Cash at bank\$ 1,036993Cash at bank\$ 1,036\$ 993From operating activities: Dividends received, net of withholding tax\$ 252,107\$ 143,217From financing activities: From financing activities:\$ 2,259,373\$ 1,695,875			, ,		, ,
Net Cash Generated (Used) by Financing Activities24,122,98529,697,558Net increase (decrease) in cash and cash equivalents Unrealized foreign exchange gain (loss) on cash (1,110)1,153(683,584) (1,110)Cash and cash equivalents - beginning of period Cash and cash equivalents - end of period9931,277Cash and cash equivalents comprise: Cash at bank1,036993Cash and cash equivalents comprise: Cash at bank\$ 1,036\$ 993Cash ard cash equivalents comprise: Cash at bank\$ 1,036\$ 993From operating activities: Dividends received, net of withholding tax\$ 252,107\$ 143,217From financing activities: From financing activities:\$ 252,107\$ 1,695,875					
Net increase (decrease) in cash and cash equivalents1,153(683,584)Unrealized foreign exchange gain (loss) on cash Cash and cash equivalents - beginning of period(1,110)683,300Cash and cash equivalents - end of period9931,277Cash and cash equivalents comprise: Cash at bank1,036993Cash and cash equivalents comprise: Cash at bank\$ 1,036\$ 993From operating activities: Dividends received, net of withholding tax\$ 252,107\$ 143,217From financing activities: From financing activities:\$ 2,259,373\$ 1,695,875					( , ,
Unrealized foreign exchange gain (loss) on cash Cash and cash equivalents - beginning of period(1,110)683,300Cash and cash equivalents - end of period9931,277Cash and cash equivalents comprise: Cash at bank1,036993Cash at bank\$ 1,036\$ 993From operating activities: Dividends received, net of withholding tax\$ 252,107\$ 143,217From financing activities: From financing activities:\$ 2,259,373\$ 1,695,875	Net Cash Generated (Used) by Financing Activities		24,122,985		29,097,558
Unrealized foreign exchange gain (loss) on cash Cash and cash equivalents - beginning of period(1,110)683,300Cash and cash equivalents - end of period9931,277Cash and cash equivalents comprise: Cash at bank1,036993Cash at bank\$ 1,036\$ 993From operating activities: Dividends received, net of withholding tax\$ 252,107\$ 143,217From financing activities: From financing activities:\$ 2,259,373\$ 1,695,875	Net increase (decrease) in cash and cash equivalents		1.153		(683,584)
Cash and cash equivalents - beginning of period9931,277Cash and cash equivalents - end of period1,036993Cash and cash equivalents comprise: Cash at bank\$ 1,036\$ 993From operating activities: Interest received, net of withholding tax Dividends received, net of withholding tax\$ 252,107\$ 143,217From financing activities: From financing activities:\$ 2,259,373\$ 1,695,875					
Cash and cash equivalents - end of period1,036993Cash and cash equivalents comprise: Cash at bank\$ 1,036\$ 993From operating activities: Interest received, net of withholding tax Dividends received, net of withholding tax\$ 252,107\$ 143,217From financing activities: From financing activities:\$ 2,259,373\$ 1,695,875					
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Cash at bank\$1,036\$993From operating activities:Interest received, net of withholding tax\$252,107\$143,217Dividends received, net of withholding tax\$2,259,373\$1,695,875From financing activities:					
From operating activities:Interest received, net of withholding tax\$ 252,107 \$ 143,217Dividends received, net of withholding tax\$ 2,259,373 \$ 1,695,875From financing activities:					
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Interest received, net of withholding tax\$252,107\$143,217Dividends received, net of withholding tax\$2,259,373\$1,695,875From financing activities:					
Dividends received, net of withholding tax       \$ 2,259,373       \$ 1,695,875         From financing activities:					
From financing activities:		\$	,		
	Dividends received, net of withholding tax	\$	2,259,373	\$	1,695,875
	From financing activities:				
	5	\$	885,298	\$	351,598

# Schedule of Investment Portfolio as at December 31, 2018

				% of Net Assets Attributable to Holders of
No. of Shares	Security Name	Cost	Fair Value	Redeemable Units
EQUITIES				
Canada				
71,334	Canadian Imperial Bank of Commerce	\$ 7,859,440 \$	7,253,241	
250,800	Magna International Inc.	15,451,639	15,542,076	
215,300	The Bank of Nova Scotia	16,019,324	14,651,165	
220,600	The Toronto-Dominion Bank	 15,009,282	14,969,916	
		 54,339,685	52,416,398	155.7%
United States				
1,500	Berkshire Hathaway Inc. Class B	265,499	418,120	
203,900	Citigroup Inc.	17,104,557	14,491,644	
76,000	McKesson Corporation	12,279,534	11,461,837	
51,600	The Goldman Sachs Group Inc.	 12,076,812	11,767,724	
		 41,726,402	38,139,325	113.3%
	Total investment portfolio	96,066,087	90,555,723	269.0%
	Transaction costs	 (13,186)	-	-
		\$ 96,052,901	90,555,723	269.0%
	Liabilities less other assets		(56,889,989)	(169.0%)
	NET ASSETS ATTRIBUTABLE TO HOLDERS OF REDEEMABLE UNITS	\$	33,665,734	100.0%

# (a) OFFSETTING ASSETS AND LIABILITIES

The Partnership borrows on margin for the purposes of making investments. Collateral in the form of securities is required to secure the borrowing. Securities pledged as collateral have not been offset against the borrowing, but are presented separately on the statements of financial position as investments that are pledged as collateral. The broker holding the collateral has the right to sell or re-pledge such securities in order to pay back the loan. However, the Partnership does not have the right of offset.

# (b) RISK MANAGEMENT

Please see note 5 for a description of the various financial risks detailed below.

# Price risk

The Manager moderates price risk through diversification of securities and other financial instruments within the limits of the Partnership's investment objectives and strategy.

If the prices of the investments held by the Partnership on December 31, 2018 had been higher or lower by 5%, net assets attributable to holders of redeemable units of the Partnership would have been higher or lower by \$4,527,786 (December 31, 2017: \$3,590,239). Actual results may differ from this sensitivity analysis and the difference could be material.

## Concentration risk

The following tables present the Partnership's exposure as a percentage of the total carrying value of the investments by geographic region and by industry sector as at December 31, 2018 and December 31, 2017.

By Geographic Region	December 31, 2018	December 31, 2017
Canada	57.9%	71.3%
United States	42.1%	28.7%
Total	100.0%	100.0%

By Industry Sector	December 31, 2018	December 31, 2017
Financials	70.1%	30.8%
Consumer Discretionary	17.2%	13.2%
Health Care	12.7%	-
Utilities	-	32.2%
Consumer Staples	-	14.1%
Real Estate	-	9.7%
Total	100.0%	100.0%

## Currency risk

As the Partnership may invest in securities traded in foreign currencies, its net assets and cash flows, when measured in Canadian dollars, will, to the extent that they have not been fully hedged, be affected by changes in the value of these currencies relative to the Canadian dollar.

During the period, the Partnership made use of borrowings denominated in U.S. dollars, which in effect mitigated the currency risk of the Partnership being invested in U.S. listed securities. The Manager may use either Canadian dollar or U.S. dollar denominated borrowings based on the interest cost differential and the Partnership's currency exposure, including the revenue sensitivity of the underlying investments.

The tables below indicate the foreign currencies to which the Partnership had significant exposure at December 31, 2018 and December 31, 2017 in Canadian dollar terms. The table also illustrates the potential impact on the net assets attributable to holders of redeemable units if the Canadian dollar had strengthened or weakened by 5% in relation to each of the other currencies, with all other variables held constant.

## December 31, 2018:

		Exposure		Impact on	net assets attributable of redeemable units	to holders
	Monetary (\$)	Non-monetary (\$)	Total (\$)	Monetary (\$)	Non-monetary (\$)	Total (\$)
United States Dollar	(40,697,540)	38,139,325	(2,558,215)	(2,034,877)	1,906,966	(127,911)
Total	(40,697,540)	38,139,325	(2,558,215)	(2,034,877)	1,906,966	(127,911)
% of net assets attributable to holders of redeemable units	(120.9%)	113.3%	(7.6%)	(6.1%)	5.7%	(0.4%)

# FUND SPECIFIC NOTES TO THE FINANCIAL STATEMENTS

#### December 31, 2017:

		Exposure		Impact on	net assets attributable t of redeemable units	o holders
	Monetary (\$)	Non-monetary (\$)	Total (\$)	Monetary (\$)	Non-monetary (\$)	Total (\$)
United States Dollar	(20,749,183)	20,574,064	(175,119)	(1,037,459)	1,028,703	(8,756)
Total	(20,749,183)	20,574,064	(175,119)	(1,037,459)	1,028,703	(8,756)
% of net assets attributable to holders of redeemable units	(54.0%)	53.6%	(0.4%)	(2.7%)	2.7%	_

#### Interest rate risk

As at December 31, 2018 and December 31, 2017, the Partnership had significant direct exposure to interest rate risk from its use of borrowing. The amount borrowed as at December 31, 2018 was \$57,116,275 (December 31, 2017: \$33,726,301) and was repayable on demand.

If interest rates had doubled during the period, interest expense would have been higher and ending net assets attributable to holders of redeemable units would have been lower by \$956,882 (December 31, 2017: \$390,135).

## Credit risk

As at December 31, 2018 and December 31, 2017, the Partnership did not have significant exposure to credit risk.

## Liquidity risk

The Partnership is exposed to liquidity risk on its obligations associated with financial liabilities.

The liquidity risk associated with issued redeemable units is managed by investing in a portfolio of highly liquid equity securities. Redeemable units are redeemed on demand at the holder's option. However, the Manager does not envisage that the contractual maturity disclosed in the table above will be representative of the actual cash outflows, as holders of these instruments typically retain them for the medium to long term. At December 31, 2018 and 2017, two individual investors held more than 10% of the Partnership's redeemable units.

The main concentration of liquidity risk arises from the Partnership's borrowing activities. Borrowings are repayable on demand and are partially covered by collateral held on account at the broker with whom the borrowings are made.

All other obligations of the Partnership were due within 3 months from the financial reporting date. The tables below analyze the Partnership's financial liabilities into relevant maturity groupings based on the remaining period to the contractual maturity date. The amounts in the table are the contractual undiscounted cash flows.

 December 31, 2018	< 6 months (\$)	> 6 months (\$)	Total (\$)
Borrowing	57,116,275	-	57,116,275
Net assets attributable to holders of redeemable units	33,665,734	-	33,665,734
Management fees and expenses payable	153,727	-	153,727
Redemptions Payable	13,989	-	13,989

December 31, 2017	< 6 months (\$)	> 6 months (\$)	Total (\$)
Net assets attributable to holders of redeemable units	38,419,610	-	38,419,610
Borrowing	33,726,301	-	33,726,301
Management fees and expenses payable	93,461	-	93,461

## Leverage risk

The Partnership may generally borrow up to 70% of its total assets. The Partnership was subject to leverage risk as at December 31, 2018 and December 31, 2017. The Partnership pledges securities as collateral and is able to borrow up to limits imposed by the broker it has pledged the collateral to. The amount of borrowing allowed by the broker depends on the nature of the securities pledged. The Partnership pays interest on the amounts borrowed. Interest is accrued daily and paid monthly.

As at December 31, 2018, the amount borrowed was \$57,116,275 (December 31, 2017: \$33,726,301). The lender nets the amount borrowed with any cash balances held by the Partnership and includes the impact of any securities bought or sold that are not yet paid by or to the Partnership. When calculated this way, the borrowing percentage as at December 31, 2018 was 63.1% (December 31, 2017 47.0%). Interest expense for the period ended December 31, 2018 was \$956,882 (December 31, 2017: \$390,135).

# (c) FAIR VALUE OF FINANCIAL INSTRUMENTS

The following tables illustrate the classification of the Partnership's financial instruments within the fair value hierarchy as at December 31, 2018 and December 31, 2017:

		Assets (Li	abilities)	
As at December 31, 2018	Level 1 (\$)	Level 2 (\$)	Level 3 (\$)	Total (\$)
Equities - Long	90,555,723	-	-	90,555,723
Total	90,555,723	-	-	90,555,723

		Assets (Lia	abilities)	
As at December 31, 2017	Level 1 (\$)	Level 2 (\$)	Level 3 (\$)	Total (\$)
Equities - Long	71,804,784	-	-	71,804,784
Total	71,804,784	-	-	71,804,784

# PORTLAND FOCUSED PLUS FUND

# Statements of Financial Position

as at December 31,	2018	2017
Assets		
Current Assets		
Cash and cash equivalents	\$ 1,031	\$ 24,008
Subscriptions receivable	416,608	1,776,010
Dividends receivable	149,955	78,298
Investments (note 5)	4,688,526	11,088,959
Investments - pledged as collateral (note 5 and 11)	42,700,964	22,717,284
	 47,957,084	35,684,559
Liabilities		
Current Liabilities		
Borrowing (note 11)	29,863,403	15,898,359
Management fees payable	15,636	15,298
Expenses payable	73,802	33,368
Redemptions payable	9,304	73,176
Distributions payable	52,297	19,108
Organization expenses payable	1,430	1,430
	 30,015,872	 16,040,739
Non-current Liabilities		
Organization expenses payable	 1,787	3,216
	 30,017,659	 16,043,955
Net Assets Attributable to Holders of Redeemable Units	\$ 17,939,425	\$ 19,640,604
Net Assets Attributable to Holders of Redeemable Units Per Series		
Series A	2,516,996	2,684,217
Series F	10,535,950	9,257,640
Series M	1,922,953	3,814,200
Series P	 2,963,526	3,884,547
	\$ 17,939,425	\$ 19,640,604
Number of Redeemable Units Outstanding (note 6)		
Series A	50,672	40,179
Series F	208,006	136,055
Series M	36,737	54,349
Series P	57,252	55,861
Net Assets Attributable to Holders of Redeemable Units Per Unit		
Series A	49.67	66.81
Series F	50.65	68.04
Series M	52.34	70.18

Approved by the Board of Directors of Portland Investment Counsel Inc.

"Michael Lee-Chin"

"Robert Almeida"

Director

Director

# Statements of Comprehensive Income

Net realized gain (loss) on investments         2,377,177         1,107,35           Change in unrealized appreciation (depreciation) on investments         (4,562,461)         630,19           (R46,681)         2,564,660         (846,681)         2,564,660           Other income Foreign exchange gain (loss) on cash and other net assets         (1,063,384)         243,99           Total income (net)         (1,910,265)         2,808,651           Expenses         (1,063,384)         163,411           Management fees (note 8)         199,819         139,12           Central and administrative expenses         84,741         58,833           Withholding tax expense         30,972         9,593           Transaction costs         13,010         7,944           Audit fees         2,809         11,117         10,700           Lindependent review committee fees         2,809         3,331         Custodial fees         2,809         3,331           Custodial fees         2,809         044,722         101,207         2,813,933           Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series         2,809         3,331           Series F         (1,586,827)         1,02,224         2,813,933           Increase (Decrease) in Net Assets Attributab	for the years ended December 31,	2018	2017
Dividends         \$         1,216,035         \$         764,22           Interest for distibution purposes         122,368         6,288         6,288           Net realized agin (loss) on investments         (4,562,461)         630,109         (846,881)         2,564,66           Other income Foreign exchange gain (loss) on cash and other net assets         (1,063,384)         243,99         (1,910,265)         2,808,65           Expenses         (1,063,384)         139,12         2,564,66         139,12         139,12           Interest expense and bank charges (note 11)         468,139         163,411         199,819         139,12           Performance fees (note 8)         101,207         251,563         6,588         101,207         251,563           General and administrative expenses         30,972         9,599         130,010         7,944           Audit fees         11,117         100,02         21,039         144,039         644,029           Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series         2,805         3,331         2,200         2,216,339           Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series F         (1,586,827)         1,022,24         5eries F         2,163,231         2,22,24         391,22,24			
Interest for distribution purposes         122,368         62,88           Net realized gain (loss) on investments         2,377,177         1,107,35           Change in unrealized appreciation (depreciation) on investments         2,377,177         1,107,35           Other income         (4,656,2461)         2,634,01           Foreign exchange gain (loss) on cash and other net assets         (1,063,384)         243,99           Total income (net)         (1,910,265)         2,808,657           Expenses         (1,063,384)         243,99           Interest expense and bank charges (note 11)         468,139         163,411           Management fies (note 8)         101,207         251,565           General and administrative expenses         84,741         58,833           Withholding tax expense         30,972         9,593           Transaction costs         13,010         794           Audit fees         2,809         11,117         10,700           Lorease (Decrease) in Net Assets Attributable to Holders of Redeemable Units         5 (2,825,174) \$ 2,163,93         104,222,45           Series A         (449,891)         278,255         2,103,93         102,22,44           Series F         (1,568,227)         1,22,24         2,163,93         13,12			
Net realized gain (loss) on investments         2.377,177         1.107,35           Change in unrealized appreciation (depreciation) on investments         (4,562,461)         630,19           Other income         (846,881)         2.564,66           Other income (net)         (1,063,384)         243,99           Total income (net)         (1,063,384)         243,99           Interest expense and bank charges (note 11)         468,139         163,411           Management fees (note 8)         199,819         139,121           General and administrative expenses         84,741         58,833           Withholding tax expense         30,972         9,593           Transaction costs         13,010         7,94           Audit fees         2,809         11,117         10,200           Lincrease (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series         914,909         644,72           Series F         (1,586,827)         1,022,24         5         2163,93           Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series         (449,891)         278,25           Series F         (1,558,827)         1,022,24         Series F         (1,054)         91,27           Series S         (366,221)         391,27			,
$ \begin{array}{c} \mbox{Change in unrealized appreciation (depreciation) on investments } & (4,562,461) & 630,19 \\ \hline (846,881) & 2,564,66 \\ \hline (846,881) & 2,564,66 \\ \hline (846,881) & 2,564,66 \\ \hline (1,053,384) & 243,99 \\ \hline (1,910,265) & 2,808,65 \\ \hline (1,910,26) & $			62,882
Bit Manual Andrew Stress         (846,881)         2,564,66           Other income Foreign exchange gain (loss) on cash and other net assets         (1,063,384)         243,99           Total income (net)         (1,910,265)         2,808,65           Expenses         1         468,139         163,41           Management fees (note 8)         199,819         139,12           Performance fees (note 8)         101,207         251,56           General and administrative expenses         84,741         58,83           Withholding tax expense         30,972         9,59           Transaction costs         13,010         7,94           Audit fees         2,805         3,31           Custodial fees         2,805         3,31           Custodial fees         2,805         3,31           Total operating expenses         914,909         644,72           Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series         5         (2,825,174)         5         2,163,93           Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series         5         (449,891)         278,25           Series A         (366,227)         1,022,24         5         2,163,93           Increase (Decrease) in Net Ass			, ,
Other income Foreign exchange gain (loss) on cash and other net assets         (1,063,384)         243,99           Total income (net)         (1,910,265)         2,808,651           Expenses         1         468,139         163,411           Management fees (note 8)         199,819         139,12           Performance fees (note 8)         101,207         251,566           General and administrative expenses         84,741         58,83           Withholding tax expense         30,972         9,599           Transaction costs         13,010         7,94           Audit fees         11,117         10,700         22,805           Legal fees         2,809         11,117         10,700           Independent review committee fees         2,805         3,31         Custodial fees         200         21           Total operating expenses         914,909         644,722         10,22,24         5         2,163,93           Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series         5         (2,825,174)         5         2,163,93           Series F         (1,566,827)         1,022,24         5         2,25,174         5         2,163,93           Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Uni	Change in unrealized appreciation (depreciation) on investments		
Foreign exchange gain (loss) on cash and other net assets         (1,063,384)         243,99           Total income (net)         (1,910,265)         2,808,65           Expenses         100,205         2,808,65           Interest expense and bank charges (note 11)         468,139         163,41           Management fees (note 8)         101,207         251,56           General and administrative expenses         84,741         58,83           Withholding tax expense         30,972         9,59           Transaction costs         13,010         7,94           Audit fees         11,117         10,707           Legal fees         2,899         1           Custodial fees         2,805         3,311           Custodial fees         2,805         3,313           Custodial fees         2,809         644,722           Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units         \$ 2,825,1740         \$ 2,163,933           Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series         \$ (449,891)         278,255           Series A         (449,891)         278,255         \$ 2,163,933           Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series         \$ (449,891)         278,255		(846,881)	2,564,662
Total income (net)         (1,910,265)         2,808,65           Expenses         1         468,139         163,411           Management fees (note 8)         199,819         139,12         251,56           General and administrative expenses         84,741         58,83           Withholding tax expense         30,972         9,59           Transaction costs         13,010         7,94           Audit fees         11,117         10,700           Legal fees         2,809         11,117           Independent review committee fees         2,805         3,31           Custodial fees         200         21           Total operating expenses         914,909         644,720           Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series         914,909         644,720           Series A         (1,586,827)         1,022,42         5         2,163,93           Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series         (142,235)         472,16           Series A         (442,235)         472,16         19,127         29,127           Series A         (10,51)         9,64         9,92         10,472,25         10,22,44         52,163,93 <td< td=""><td>Other income</td><td></td><td></td></td<>	Other income		
ExpensesInterest expense and bank charges (note 11)468,139163,41Management fees (note 8)199,819139,12Performance fees (note 8)101,207251,56General and administrative expenses84,74158,83Withholding tax expense30,9729,59Transaction costs13,0107,94Audit fees11,11710,70Legal fees2,8991Independent review committee fees2,8953,31Custodial fees20021Total operating expenses914,909644,722Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units\$ (2,825,174) \$ 2,163,93Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series5Series A(1,586,827)1,022,24Series P(1,586,827)1,022,24Series A(10,51)391,27Series A(10,51)9.64Series A(10,51)9.64Series A(10,51)9.64Series F(10,51)9.64Series F(10,51)9.64Series F(10,51)9.64Series F(10,51)9.64Series A(10,51)9.64Series F(10,51)9.64Series F(10,51)9.64Series A(10,51)9.64Series A(10,51)9.64Series A(10,51)9.64Series A(10,54)12.5Series A(10,54)<	Foreign exchange gain (loss) on cash and other net assets	(1,063,384)	243,997
Interest expense and bank charges (note 11)         468,139         163,41           Management fees (note 8)         199,819         139,12           Performance fees (note 8)         101,207         2251,56           General and administrative expenses         84,741         58,83           Withholding tax expense         30,972         9,59           Transaction costs         13,010         7,94           Audit fees         2,805         3,31           Legal fees         2,805         3,31           Custodial fees         200         21           Total operating expenses         914,909         644,72           Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series         \$ (2,825,174)         \$ 2,163,93           Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series         \$ (449,891)         278,25           Series A         (149,891)         278,25         \$ 2,163,93           Series P         (1586,827)         1,022,24           Series P         (366,221)         391,27           Series P         (422,235)         472,16           Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Unit         \$ (422,235)         472,16           Series A	Total income (net)	(1,910,265)	2,808,659
Interest expense and bank charges (note 11)         468,139         163,41           Management fees (note 8)         199,819         139,12           Performance fees (note 8)         101,207         2251,56           General and administrative expenses         84,741         58,83           Withholding tax expense         30,972         9,59           Transaction costs         13,010         7,94           Audit fees         11,117         10,70           Legal fees         2,805         3,31           Custodial fees         2,805         3,31           Custodial fees         2,00         21           Total operating expenses         914,909         644,22           Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series         5         2,825,174)         \$ 2,163,93           Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series         5         2,235         10,22,24           Series A         (149,891)         278,25         5         2,163,93         10,22,24           Series P         (366,221)         391,27         391,27         391,27         391,27         391,27         391,27         391,27         391,27         391,27         391,27         391,27 <td>Expenses</td> <td></td> <td></td>	Expenses		
Performance fees (note 8)         101,207         251,56           General and administrative expenses         84,741         58,833           Withholding tax expense         30,972         9,59           Transaction costs         13,010         7,94           Audit fees         11,117         10,707           Legal fees         2,899         10           Independent review committee fees         2,805         3,31           Custodial fees         200         21           Total operating expenses         914,909         644,72           Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series         \$ (2,825,174) \$ 2,163,93           Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series         \$ (449,891)         278,255           Series A         (1,366,227)         1,022,24         \$ (2,825,174) \$ 2,163,93           Series F         (1,366,227)         3,91,27         \$ (2,825,174) \$ 2,163,93           Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series         \$ (1,022,24         \$ (1,022,24           Series F         (1,253)         \$ 472,16         \$ (1,022,24         \$ (1,022,24           Series P         (1,021)         \$ (2,022,35)         \$ 472,16         \$ (1,022,24		468,139	163,410
General and administrative expenses         84,741         58,833           Withholding tax expense         30,972         9,593           Transaction costs         13,010         7,944           Audit fees         11,117         10,700           Legal fees         2,899         1           Independent review committee fees         2,805         3,311           Custodial fees         200         211           Total operating expenses         914,909         644,722           Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series         914,909         644,723           Series A         (449,891)         27,825         2,163,933           Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series         (1,586,827)         1,022,24           Series F         (1,586,827)         1,022,24         391,27           Series P         (422,235)         472,16           Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Unit         5         2,235         472,16           Series F         (9,92)         0,44         391,27         391,27         391,27         391,27         391,27         391,27         391,27         391,27         391,27         391,27	Management fees (note 8)	199,819	139,125
Withholding tax expense         30,972         9,592           Transaction costs         13,010         7,94           Audit fees         11,117         10,702           Legal fees         2,899         1           Independent review committee fees         2,805         3,311           Custodial fees         200         211           Total operating expenses         914,909         644,722           Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series         914,909         644,722           Series A         (1,586,827)         1,022,24         \$           Series F         (1,586,827)         1,022,24         \$           Series P         (442,235)         472,16         \$           Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Unit         \$         \$         \$           Series F         (1,586,827)         1,022,24         \$         \$           Series P         (10,51)         9,60         \$         \$           Series P         (10,51)         9,60         \$         \$           Series F         (10,51)         9,60         \$         \$           Series F         (10,51)         9,60         \$ </td <td>Performance fees (note 8)</td> <td>101,207</td> <td>251,568</td>	Performance fees (note 8)	101,207	251,568
Transaction costs       13,010       7,94         Audit fees       11,117       10,700         Legal fees       2,899       100         Independent review committee fees       2,805       3,311         Custodial fees       200       211         Total operating expenses       914,909       644,720         Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units       \$ (2,825,174)       \$ 2,163,933         Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series       \$ (2,825,174)       \$ 2,163,933         Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series       \$ (2,825,174)       \$ 2,163,933         Series A       (449,891)       278,25-         Series F       (1,586,827)       1,022,24         Series P       (366,221)       391,27         Series P       (422,235)       472,16         Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Unit       \$ (10,51)       9,60         Series P       (10,51)       9,60       9,20       10,44         Series A       (9,92)       10,44       12,55	General and administrative expenses	84,741	58,838
Audit fees       11,117       10,700         Legal fees       2,899       11,117       10,700         Independent review committee fees       2,805       3,311       200       211         Custodial fees       200       211       200       211         Total operating expenses       914,909       644,722       10,700       2,805       3,311         Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units       \$ (2,825,174)       \$ 2,163,931         Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series       \$ (2,825,174)       \$ 2,163,931         Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series       \$ (2,825,174)       \$ 2,163,931         Series A       (449,891)       278,25-       \$ 2,163,931         Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series       \$ (449,891)       278,25-         Series F       \$ (366,221)       391,27       \$ (422,235)       472,16         Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Unit       \$ (422,235)       472,16         Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Unit       \$ (9,92)       10,44         Series A       \$ (10,64)       12,5	Withholding tax expense	30,972	9,598
Legal fees2,899Independent review committee fees2,8053,31Custodial fees20021Total operating expenses914,909644,72Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units\$ (2,825,174) \$ 2,163,93Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per SeriesSeries A(449,891)278,255Series F(1,586,827)1,022,24Series P(366,221)391,27Series P(422,235)472,16Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per UnitSeries P(10.51)9.66Series A(10.51)9.66Series M(10.64)12.55	Transaction costs	13,010	7,947
Independent review committee fees2,8053,31Custodial fees20021:Total operating expenses914,909644,72Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units\$ (2,825,174) \$ 2,163,93Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series\$ (449,891) 278,25Series A(1,586,827) 1,022,24Series F(366,221) 391,27Series P(366,221) 391,27Series P(422,235) 472,16Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Unit\$ (10.51) 96Series A(10.51) 96Series F(9.92) 10,44Series F(10.64) 12,5	Audit fees	11,117	10,708
Custodial fees         200         21:           Total operating expenses         914,909         644,724           Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units         \$ (2,825,174)         \$ 2,163,933           Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series         \$ (449,891)         278,255           Series A         (1,586,827)         1,022,24           Series M         (366,221)         391,27           Series P         (422,235)         472,16           Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Unit         \$ (10.51)         966           Series A         (10.51)         966         99,92)         10,44           Series F         (9,92)         10,44         12,5         12,5	Legal fees	2,899	-
Total operating expenses914,909644,721Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units\$ (2,825,174)\$ 2,163,93Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series\$ (2,825,174)\$ 2,163,93Series A(449,891)278,25-Series F(1,586,827)1,022,24Series P(366,221)391,27Series P(422,235)472,16Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Unit\$ (9.92)10.4Series A(10.51)9.66Series F(9.92)10.4Series F(10.64)12.5	Independent review committee fees	2,805	3,317
Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units\$ (2,825,174) \$ 2,163,93Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series(449,891)278,25-Series A(449,891)278,25-Series F(1,586,827)1,022,24Series P(366,221)391,27Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Unit(422,235)472,16Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Unit(10.51)9.60Series A(10.51)9.60Series F(9.92)10.4Series M(10.64)12.5	Custodial fees	200	215
Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per SeriesSeries A(449,891)Series F(1,586,827)Series M(366,221)Series P(422,235)Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per UnitSeries A(10.51)Series F(9.92)Series F(9.92)Series M(10.64)Series M(10.64)	Total operating expenses		644,726
Series A         (449,891)         278,25-           Series F         (1,586,827)         1,022,24           Series M         (366,221)         391,27           Series P         (422,235)         472,16           Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Unit           Series A         (10.51)         9.66           Series F         (9.92)         10.4           Series M         (10.64)         12.5	Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units	<b>\$</b> (2,825,174) <b>\$</b>	2,163,933
Series F       (1,586,827)       1,022,24         Series M       (366,221)       391,27         Series P       (422,235)       472,16         Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Unit           Series A       (10.51)       9.61         Series F       (9.92)       10.4         Series M       (10.64)       12.5	Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series		
Series M (366,221) 391,27 Series P (422,235) 472,16 Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Unit Series A (10.51) 9.60 Series F (9.92) 10.4 Series M (10.64) 12.5	Series A	(449,891)	278,254
Series P (422,235) 472,16 Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Unit Series A (10.51) 9.60 Series F (9.92) 10.4 Series M (10.64) 12.5	Series F	(1,586,827)	1,022,241
Series P(422,235)472,16Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per UnitSeries A(10.51)9.61Series F(9.92)10.4Series M(10.64)12.5	Series M	(366.221)	391,277
Series A         (10.51)         9.6           Series F         (9.92)         10.4           Series M         (10.64)         12.5			472,161
Series A         (10.51)         9.6           Series F         (9.92)         10.4           Series M         (10.64)         12.5	Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Unit		
Series F         (9.92)         10.4           Series M         (10.64)         12.5		(10 51)	9.66
Series M (10.64) 12.5			10.46
			12.51
	Series P	(8.53)	11.80

# Statements of Changes in Net Assets Attributable to Holders of Redeemable Units

for the years ended December 31,	2018	2017
et Assets Attributable to Holders of Redeemable Units at Beginning of Period		
eries A	\$ 2,684,217 \$	1,187,549
eries F	9,257,640	4,218,308
eries M	3,814,200	1,772,923
eries P	3,884,547	835,151
	19,640,604	8,013,931
crease (Decrease) in Net Assets Attributable to Holders of Redeemable Units		
eries A	(449,891)	278,254
eries F	(1,586,827)	1,022,241
ries M	(366,221)	391,277
ries P	(422,235)	472,161
	(2,825,174)	2,163,933
stributions to Holders of Redeemable Units		
om net investment income		
ries A	-	-
ries F	(81,126)	-
ries M	(22,275)	-
ries P	(51,384)	-
	(154,785)	-
om net realized gains on investments	(201 (22))	(00.000)
ries A	(301,683)	(89,293)
ries F	(1,213,925)	(509,915)
ries M ries P	(229,678)	(152,303)
nes P	(355,013) (2,100,299)	(222,043) (973,554)
et Decrease from Distributions to Holders of Redeemable Units	(2,255,084)	(973,554)
edeemable Unit Transactions		
roceeds from redeemable units issued		
eries A	514,462	1,689,756
rries F	3,191,844	4,152,596
eries M	-	1,650,000
eries P	500,000	2,577,235
	4,206,306	10,069,587
investments of distributions		
ries A	301,682	89,293
ries F	1,251,528	490,807
ries M	251,953	152,303
ies P	397,624	222,043
	2,202,787	954,446
demptions of redeemable units		
ríes A	(231,791)	(471,342)
ries F	(283,184)	(116,397)
ries M	(1,525,026)	
ries P	(990,013)	-
	(3,030,014)	(587,739)
et Increase (Decrease) from Redeemable Unit Transactions	3,379,079	10,436,294
et Assets Attributable to Holders of Redeemable Units at End of Period		
ries A	2,516,996	2,684,217
ries F	10,535,950	9,257,640
ries M	1,922,953	3,814,200
ries P	2,963,526	3,884,547

# PORTLAND FOCUSED PLUS FUND

# Statements of Cash Flows

for the years ended December 31,	2018	2017
Cash Flows from Operating Activities		
Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units	\$ (2,825,174)	\$ 2,163,933
Adjustments for:		
Net realized (gain) loss on investments	(2,377,177)	(1,107,354)
Change in unrealized (appreciation) depreciation on investments	4,562,461	(630,197)
Unrealized foreign exchange (gain) loss on cash	553	(265,162)
(Increase) decrease in interest receivable	-	12
(Increase) decrease in dividends receivable	(71,657)	(57,955)
Increase (decrease) in management fees and expenses payable	40,772	6,427
Increase (decrease) in organization expenses payable	(1,429)	(1,429)
Purchase of investments	(46,904,800)	(27,994,038)
Proceeds from sale of investments	 31,136,269	8,547,824
Net Cash Generated (Used) by Operating Activities	 (16,440,182)	(19,337,939)
Cook Flows from Financian Activities		
Cash Flows from Financing Activities Increase (decrease) in borrowing	13,965,044	10,781,666
Distributions to holders of redeemable units, net of reinvested distributions	(19,108)	(7,797)
Proceeds from redeemable units issued (note 3)	5,515,796	8,836,337
Amount paid on redemption of redeemable units (note 3)	(3,043,974)	(514,563)
Net Cash Generated (Used) by Financing Activities	 16,417,758	19,095,643
	 10/11//00	 1970997010
Net increase (decrease) in cash and cash equivalents	(22,424)	(242,296)
Unrealized foreign exchange gain (loss) on cash	(553)	265,162
Cash and cash equivalents - beginning of period	 24,008	1,142
Cash and cash equivalents - end of period	 1,031	 24,008
Cash and cash equivalents comprise:		
Cash at bank	\$ 1,031	\$ 24,008
From operating activities:	100.04-	60.05 ·
Interest received, net of withholding tax	\$ 122,368	\$ 62,894
Dividends received, net of withholding tax	\$ 1,113,406	\$ 696,676
From financing activities:		
Interest paid	\$ 272,415	\$ 142,592
•	, -	

# Schedule of Investment Portfolio as at December 31, 2018

				% of Net Assets Attributable to Holders of
No. of Shares	Security Name	Cost	Fair Value	Redeemable Units
EQUITIES				
Canada				
37,304	Canadian Imperial Bank of Commerce	\$ 4,116,840	\$ 3,793,071	
131,400	Magna International Inc.	8,095,191	8,142,858	
112,100	The Bank of Nova Scotia	8,338,630	7,628,405	
115,600	The Toronto-Dominion Bank	 7,893,344	7,844,616	
		 28,444,005	27,408,950	152.8%
United States				
800	Berkshire Hathaway Inc. Class B	158,144	222,997	
106,900	Citigroup Inc.	8,962,042	7,597,630	
39,800	McKesson Corporation	6,430,579	6,002,383	
27,000	The Goldman Sachs Group Inc.	 6,319,334	6,157,530	
		 21,870,099	19,980,540	111.4%
	Total investment portfolio	50,314,104	47,389,490	264.2%
	Transaction costs	 (6,919)		-
		\$ 50,307,185	47,389,490	264.2%
	Liabilities less other assets		(29,450,065)	(164.2%)
	NET ASSETS ATTRIBUTABLE TO HOLDERS OF REDEEMABLE UNITS		\$ 17,939,425	100.0%

# (a) OFFSETTING ASSETS AND LIABILITIES

The Trust borrows on margin for the purposes of making investments. Collateral in the form of securities is required to secure the borrowing. Securities pledged as collateral have not been offset against the borrowing, but are presented separately on the statements of financial position as investments that are pledged as collateral. The broker holding the collateral has the right to sell or re-pledge such securities in order to pay back the loan. However, the Trust does not have the right of offset.

# (b) RISK MANAGEMENT

Please see note 5 for a description of the various financial risks detailed below.

#### Price risk

The Manager moderates price risk through diversification of securities and other financial instruments within the limits of the Trust's investment objectives and strategy.

If the prices of the investments held by the Trust on December 31, 2018 had been higher or lower by 5%, net assets attributable to holders of redeemable units of the Trust would have been higher or lower by \$2,369,475 (December 31, 2017: \$1,690,312). Actual results may differ from this sensitivity analysis and the difference could be material.

#### Concentration risk

The following tables present the Trust's exposure as a percentage of the total carrying value of the investments by geographic region and by industry sector as at December 31, 2018 and December 31, 2017.

By Geographic Region	December 31, 2018	December 31, 2017
Canada	57.8%	71.4%
United States	42.2%	28.6%
Total	100.0%	100.0%

By Industry Sector	December 31, 2018	December 31, 2017
Financials	70.1%	30.8%
Consumer Discretionary	17.2%	13.2%
Health Care	12.7%	-
Utilities	-	32.2%
Consumer Staples	-	14.1%
Real Estate	-	9.7%
Total	100.0%	100.0%

## Currency risk

As the Trust may invest in securities traded in foreign currencies, its net assets and cash flows, when measured in Canadian dollars, will, to the extent that they have not been fully hedged, be affected by changes in the value of these currencies relative to the Canadian dollar.

During the period, the Trust made use of borrowings denominated in U.S. dollars, which in effect mitigated the currency risk of the Trust being invested in U.S. listed securities. The Manager may use either Canadian dollar or U.S. dollar denominated borrowings based on the interest cost differential and the Trust's currency exposure, including the revenue sensitivity of the underlying investments.

The tables below indicate the foreign currencies to which the Trust had significant exposure at December 31, 2018 and December 31, 2017 in Canadian dollar terms. The table also illustrates the potential impact on the net assets attributable to holders of redeemable units if the Canadian dollar had strengthened or weakened by 5% in relation to each of the other currencies, with all other variables held constant.

#### December 31, 2018:

	Exposure			Impact on	net assets attributable of redeemable units	to holders
	Monetary (\$)	Non-monetary (\$)	Total (\$)	Monetary (\$)	Non-monetary (\$)	Total (\$)
United States Dollar	(21,279,390)	19,980,540	(1,298,850)	(1,063,970)	999,027	(64,943)
Total	(21,279,390)	19,980,540	(1,298,850)	(1,063,970)	999,027	(64,943)
% of net assets attributable to holders of redeemable units	(118.6%)	111.4%	(7.2%)	(5.9%)	5.5%	(0.4%)

# FUND SPECIFIC NOTES TO THE FINANCIAL STATEMENTS

#### December 31, 2017:

		Exposure		Impact on	net assets attributable t of redeemable units	to holders
	Monetary (\$)	Non-monetary (\$)	Total (\$)	Monetary (\$)	Non-monetary (\$)	Total (\$)
United States Dollar	(9,748,948)	9,683,749	(65,199)	(487,447)	484,187	(3,260)
Total	(9,748,948)	9,683,749	(65,199)	(487,447)	484,187	(3,260)
% of net assets attributable to holders of redeemable units	(49.6%)	49.3%	(0.3%)	(2.5%)	2.5%	_

#### Interest rate risk

As at December 31, 2018 and December 31, 2017, the Trust had significant direct exposure to interest rate risk from its use of borrowing. The amount borrowed as at December 31, 2018 was \$29,863,403 (December 31, 2017: \$15,898,359) and was repayable on demand.

If interest rates had doubled during the period, interest expense would have been higher and ending net assets attributable to holders of redeemable units would have been lower by \$467,179 (December 31, 2017: \$162,750).

#### Credit risk

As at December 31, 2018 and December 31, 2017, the Trust did not have significant exposure to credit risk.

#### Liquidity risk

The Trust is exposed to liquidity risk on its obligations associated with financial liabilities.

The liquidity risk associated with issued redeemable units is managed by investing in a portfolio of highly liquid equity securities. Redeemable units are redeemed on demand at the holder's option. However, the Manager does not envisage that the contractual maturity disclosed in the table above will be representative of the actual cash outflows, as holders of these instruments typically retain them for the medium to long term. At December 31, 2018 and 2017, there were no individual investors that held more than 10% of the Trust's redeemable units.

The main concentration of liquidity risk arises from the Trust's borrowing activities. Borrowings are repayable on demand and are partially covered by collateral held on account at the broker with whom the borrowings are made.

All other obligations of the Trust were due within 3 months from the financial reporting date. The tables below analyze the Trust's financial liabilities into relevant maturity groupings based on the remaining period to the contractual maturity date. The amounts in the table are the contractual undiscounted cash flows.

December 31, 2018	< 6 months (\$)	> 6 months (\$)	Total (\$)
Borrowing	29,863,403	-	29,863,403
Net assets attributable to holders of redeemable units	17,939,425	-	17,939,425
Management fees and expenses payable	89,438	-	89,438
Redemptions payable	9,304	-	9,304
Distributions payable	52,297	-	52,297
Organization expenses payable	1,430	1,787	3,217

December 31, 2017	< 6 months (\$)	> 6 months (\$)	Total (\$)
Net assets attributable to holders of redeemable units	19,640,604	-	19,640,604
Borrowing	15,898,359	-	15,898,359
Management fees and expenses payable	48,666	-	48,666
Redemptions payable	73,176	-	73,176
Distributions payable	19,108	-	19,108
Organization expenses payable	-	4,646	4,646

#### Leverage risk

The Trust may generally borrow up to 70% of its total assets. The Trust was subject to leverage risk as at December 31, 2018 and December 31, 2017. The Trust pledges securities as collateral and is able to borrow up to limits imposed by the broker it has pledged the collateral to. The amount of borrowing allowed by the broker depends on the nature of the securities pledged. The Trust pays interest on the amounts borrowed. Interest is accrued daily and paid monthly.

As at December 31, 2018, the amount borrowed was \$29,863,403 (December 31, 2017: \$15,898,359). The lender nets the amount borrowed with any cash balances held by the Trust and includes the impact of any securities bought or sold that are not yet paid by or to the Trust. When calculated this way, the borrowing percentage as at December 31, 2018 was 63.0% (December 31, 2017 47.0%). Interest expense for the period ended December 31, 2018 was \$467,179 (December 31, 2017: \$162,750).

# (c) FAIR VALUE OF FINANCIAL INSTRUMENTS

The following tables illustrate the classification of the Trust's financial instruments within the fair value hierarchy as at December 31, 2018 and December 31, 2017:

	Assets (Liabilities)					
As at December 31, 2018	Level 1 (\$)	Level 2 (\$)	Level 3 (\$)	Total (\$)		
Equities - Long	47,389,490	-	-	47,389,490		
Total	47,389,490	-	-	47,389,490		

	Assets (Liabilities)				
As at December 31, 2017	Level 1 (\$)	Level 2 (\$)	Level 3 (\$)	Total (\$)	
Equities - Long	33,806,243	-	-	33,806,243	
Total	33,806,243	-	-	33,806,243	

# **1. GENERAL INFORMATION**

# (a) Establishment of the Partnership

Portland Focused Plus Fund LP (the Partnership) is a limited partnership established under the laws of the Province of Alberta pursuant to a limited partnership agreement dated as of October 22, 2012, as amended thereafter and as may be amended and restated from time to time. The inception date of the Partnership was October 31, 2012. Pursuant to the partnership agreement, Portland General Partner (Alberta) Inc. (the General Partner) is responsible for the management of the Partnership. The General Partner has engaged Portland Investment Counsel Inc. (the Manager) to direct the day-to-day business, operations and affairs of the Partnership, including management of the Partnership's portfolio on a discretionary basis and distribution of the units of the Partnership. The head office of the Partnership is c/o Borden Ladner Gervais LLP, 1900, 520 – 3rd Avenue S.W. Calgary, Alberta T2P 0R3. These financial statements were authorized for issue by the General Partner on March 6, 2019.

The Directors of the General Partner are Michael Lee-Chin, James Cole and Michael Perkins.

## (b) Establishment of the Trust

Portland Focused Plus Fund (the Trust) is an open-end investment fund established under the laws of the Province of Ontario as a trust pursuant to an amended and restated master declaration of trust dated as of December 13, 2013, as amended thereafter and as may be amended and restated from time to time. The formation date of the Trust was March 1, 2016 and inception date was March 31, 2016. The Manager is also the Investment Fund Manager, Portfolio Manager and Trustee of the Trust. The head office of the Trust is 1375 Kerns Road, Suite 100, Burlington, Ontario L7P 4V7. These financial statements were authorized for issue by the Board of Directors of the Manager on March 6, 2019.

## (c) The Funds

Portland Focused Plus Fund LP and Portland Focused Plus Fund may be individually referred to as a Fund or collectively referred to as the Funds throughout the notes to these financial statements. The Funds offer units to the public on a private placement basis under an offering memorandum. The investment objective of the Funds is to achieve, over the long term, preservation of capital and a satisfactory return.

Effective June 30, 2014, the Manager reduced the annual management fee payable of the Partnership from 1.75% to 1.00% on Series M units and from 0.75% to nil on Series P units.

The statements of financial position of the Funds are as at December 31, 2018 and December 31, 2017. The statements of comprehensive income, changes in net assets attributable to holders of redeemable units and cash flows are for the years ended December 31, 2018 and December 31, 2017.

# 2. BASIS OF PRESENTATION

These financial statements have been prepared in compliance with International Financial Reporting Standards (IFRS).

The date of initial application for the new classification and measurement standards in IFRS 9 - Financial Instruments is for fiscal years beginning on or after January 1, 2018. The Funds have adopted IFRS 9 in these financial statements and IFRS 9 has been applied retrospectively by the Funds. There were no changes in measurement attributes for any of the financial assets and liabilities held by the Funds as at January 1, 2018, however, some of the classifications have changed compared to the previous classification under IAS 39.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# Financial instruments

## (a) Classification

The Funds have adopted IFRS 9 for the first time in these financial statements. IFRS 9 replaced IAS 39 and provides a new framework for classification and measurement of financial assets and liabilities, as well as new standards for hedge accounting. The Funds do not have arrangements in place that meet the criteria for hedge accounting, so those aspects of the standard have not been applied in these financial statements.

The Funds classify financial assets based on the business model used for managing such financial assets and the contractual cash flow characteristics of those financial assets. Each Fund may be divided into sub-portfolios that have different business models. Where contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding (SPPI test), the financial asset will be classified as a financial asset at amortized cost.

The Funds recognize financial instruments at fair value upon initial recognition, inclusive of transaction costs in the case of financial instruments not measured at fair value. Purchases and sales of financial assets are recognized as at their trade date. The Funds classify their investments in equities and fixed income securities as financial assets or financial liabilities at fair value through profit or loss (FVTPL).

The Funds' obligation for net assets attributable to holders of redeemable units does not meet the criteria for equity treatment and therefore is presented as a liability on the statement of financial position. The Funds have elected to classify their obligations for net assets attributable to holders of redeemable units as financial liabilities at FVTPL.

All remaining liabilities of the Funds are classified as financial liabilities at amortized cost and are reflected at the amount required to be paid, discounted to reflect the time value of money when appropriate.

The Funds' accounting policies for measuring the fair value of its investments are similar to those used in measuring net asset value (NAV) for unitholder transactions; therefore, the NAV will be similar to the net assets attributable to holders of redeemable units for financial reporting purposes except for the treatment of organization expenses. Such expenses are deductible from NAV over a five-year period commencing in 2012 for the Partnership and 2016 for the Trust. Such expenses are fully deductible in the first year of operations under IFRS. Therefore, the NAV of the Trust is higher than the net assets attributable to holders of redeemable units in these financial statements. There is a comparison of NAV per unit and net assets attributable to holders of redeemable units per unit within note 12.

Financial assets and liabilities may be offset and the net amount reported in the statements of financial position when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. In the normal course of business, the Funds may enter into various master netting agreements or similar agreements that do not meet the criteria for offsetting in the statements of financial position but still allow for the related amounts to be set off in certain circumstances, such as bankruptcy, certain events of default or termination of the contracts.

## (b) Recognition, de-recognition and measurement

Purchases and sales of financial assets are recognized on their trade date - the date on which the Funds commit to purchase or sell the investment. Financial assets and liabilities are initially recognized at fair value. Transaction costs incurred to acquire financial assets at FVTPL are expensed as incurred in the statements of comprehensive income. Subsequent to initial recognition, all financial assets and liabilities at FVTPL are measured at fair value. Unrealized gains and losses arising from changes in fair value of the FVTPL category are presented in the statements of comprehensive income within 'Change in unrealized appreciation (depreciation) on investments' in the period in which they arise. Financial assets at amortized cost are subsequently measured at amortized cost, less any impairment losses. Transaction costs incurred on financial assets or liabilities at amortized cost are amortized over the life of the asset or liability.

Financial assets are de-recognized when the rights to receive cash flows have expired or the Funds have transferred substantially all the risks and rewards of ownership. Upon disposal, the difference between the amount received and the average cost to acquire the financial asset (for financial assets at FVTPL) or amortized cost (for financial assets at amortized cost) is included within 'Net realized gain (loss) on investments' in the statements of comprehensive income.

## Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value of financial assets and liabilities traded in active markets (such as publicly traded marketable securities) are based on quoted market prices at the close of trading on the reporting date. The Funds use the last traded market price for both financial assets and financial liabilities where the last traded price falls within that day's closing bid-ask spread. In circumstances where the last traded price is not within the bid-ask spread and the difference is material, the Manager determines the point within the bid-ask spread that is most representative of fair value based on the specific facts and circumstances. If there has been no trade, the mid-price (average bid and asking price) as of the close of the business on the reporting date is used to approximate fair value. The Funds' policy is to recognize transfers into and out of the fair value hierarchy levels as of the date of the event or change in circumstances giving rise to the transfer.

## Revenue recognition

'Interest for distribution purposes' shown on the statements of comprehensive income represents the stated rate of interest earned by the Funds on fixed income securities accounted for on an accrual basis, as applicable. The Funds do not amortize premiums paid or discounts received on the purchase of fixed income securities other than zero coupon debt securities which are amortized on a straight line basis. Interest receivable is shown separately in the statements of financial position based on the debt instruments' stated rates of interest. Dividends on equity investments are recognized as income on the ex-dividend date.

## Foreign currency translation

The Funds' subscriptions and redemptions are denominated in Canadian dollars, which is also its functional and presentation currency. Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates that transactions occur. Assets and liabilities denominated in a foreign currency are translated into the functional currency using the exchange rate prevailing at the reporting date. Foreign exchange gains and losses related to assets and liabilities at amortized cost are recognized in profit and loss and are presented as 'Foreign exchange gain (loss) on cash and other net assets' on the statements of comprehensive income. Realized foreign exchange gains and losses related to investments are recognized when incurred and are presented in the statements of comprehensive income within 'Net realized gain (loss) on investments'.

Unrealized exchange gains or losses on investments are included in 'Change in unrealized appreciation (depreciation) of investments' in the statements of comprehensive income.

'Foreign exchange gain (loss) on cash and other net assets' arises from sale of foreign currencies, change in foreign currency denominated loans, currency gains or losses realized between trade and settlement dates on securities transactions, and the difference between the recorded amounts of dividend, interest and foreign withholding taxes and the Canadian dollar equivalent of the amounts actually received or paid.

# Cash and cash equivalents

The Funds consider highly liquid investments with an original maturity of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value to be cash equivalents. Cash is comprised of deposits with financial institutions.

#### Cost of investments

The cost of investments represents the cost for each security excluding transaction costs. On the schedule of investment portfolio, transaction costs have been deducted in aggregate from the total cost of individual investments which includes transaction costs.

## Redeemable units

The Funds issue multiple series of redeemable units, which are redeemable at the holder's option and do not have identical rights. Redeemable units can be put back to the Funds at any redemption date for cash equal to a proportionate share of the Funds' NAV attributable to the unit series. Units are redeemable monthly.

The redeemable units are carried at the redemption amount that is payable at the statements of financial position date if the holder exercises the right to put the units back to the Fund.

Redeemable units are issued and redeemed at the holder's option at prices based on each Funds' NAV per unit at the time of issue or redemption. The Funds' NAV per unit is calculated by dividing the net assets attributable to the holders of each series of redeemable units by the total number of outstanding redeemable units of each respective series.

The Funds' units do not meet the criteria in IAS 32 for classification as equity as the Funds offer multiple series of units which do not have identical features and are redeemable on demand for cash and therefore, have been classified as financial liabilities; except for the General Partner's interest in the Partnership which is recorded as equity.

## Expenses

Expenses of the Funds including management fees, performance fees and other operating expenses are recorded on an accrual basis.

Transaction costs associated with investment transactions for financial assets and liabilities at FVTPL, including brokerage commissions, have been expensed on the statements of comprehensive income.

Interest charged on margin borrowing is recorded on an accrual basis.

## Organization expenses

Organization expenses include legal and registration fees associated with the formation of the Funds and are amortized over five years for tax purposes. For financial reporting purposes, these fees were expensed in their entirety in the first fiscal year of the Funds. Organization expenses are payable to the Manager and are being invoiced by the Manager. The Manager expects to invoice the entire amount of organization expenses within five years of the formation of each of the Funds.

## Increase (decrease) in net assets attributable to holders of redeemable units per unit

'Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Unit' in the statements of comprehensive income represents the Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Series, divided by the weighted average units outstanding of that series during the reporting period.

## Distributions to unitholders

Distributions will be made to unitholders only at such times and in such amounts as may be determined at the discretion of the Manager. The Trust will distribute sufficient net income and net realized gains to unitholders annually to ensure that the Trust is not liable for ordinary income taxes.

All distributions by the Partnership will be paid in cash. All distributions by the Trust will be automatically reinvested in additional units of the Trust held by the investor at the NAV per unit thereof, unless the investor notifies the Manager in writing that cash distributions are preferred.

#### Allocation of income and expense, and realized and unrealized gains and losses

Management fees and other costs directly attributable to a series are charged to that series. Each Fund's shared operating expenses, income, and realized and unrealized gains and losses are generally allocated proportionately to each series based upon the relative NAV of each series.

#### Collateral

Collateral other than cash is classified in the statements of financial position separately from other assets and liabilities as 'Investments - pledged as collateral' if the party to whom the collateral is provided has the right by contract or custom to sell or re-pledge the collateral.

## Allocation of non-cash items on the statement of cash flows

The Funds include only the net cash flow impact and do not include non-cash switches between series of a Fund that occurred during the year in 'Proceeds from redeemable units issued' or 'Amount paid on redemption of redeemable units'. The below non-cash switches have been excluded from each Fund's operation and financing activities on the statements of cash flows.

For the period ended	December 31, 2018 (\$)	December 31, 2017 (\$)
Portland Focused Plus Fund LP	863,450	595,940
Portland Focused Plus Fund	49,912	-

## Future accounting changes

New standards, amendments and interpretations effective after January 1, 2018 and that have not been early adopted

There are no new accounting standards effective after January 1, 2018 which affect the accounting policies of the Funds.

# 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of financial statements requires management to use judgment in applying its accounting policies and to make estimates and assumptions about the future. The following discusses the most significant accounting judgments and estimates the Funds have made in preparing these financial statements.

## Fair value of securities not quoted in an active market

The fair value of such securities not quoted in an active market may be determined by the Funds using reputable pricing sources (such as pricing agencies) or indicative prices. Such values may be indicative and not executable or binding. The Funds would exercise judgment and estimates on the quantity and quality of pricing sources used. Where no market data is available, the Funds may value positions using their own models, which are usually based on valuation methods and techniques generally recognized as standard within the industry. The inputs into these models use observable data, to the extent practicable. However, areas such as credit risk (both own and counterparty), volatilities and correlations require management to make estimates. Changes in assumptions about these factors could affect the reported fair value of financial instruments. The determination of what constitutes 'observable' requires significant judgment by the Funds. The Funds considers observable data to be market data that is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively involved in the relevant market.

## Classification of financial assets and liabilities

Financial assets may be classified as financial assets at amortized cost, financial assets at FVTPL or financial assets at fair value through other comprehensive income. Financial liabilities may be classified as financial liabilities at amortized cost or financial liabilities at FVTPL. In order to classify its financial assets and liabilities in accordance with IFRS 9, the Manager uses judgment to assess the business model of the Funds and the cash flows of their financial assets and liabilities. The classification of financial assets and liabilities of the Funds are outlined in note 3.

# 5. FINANCIAL INSTRUMENTS

## (a) Risk Management

The Funds' investment activities may be exposed to various financial risks, including market risk (which includes price risk, currency risk and interest rate risk), concentration risk, credit risk, liquidity risk and leverage risk. The Funds' risk management goals are to ensure that the outcome of activities involving risk is consistent with the Funds' investment objectives and risk tolerance per the offering memorandum. All investments result in a risk of loss of capital.

For a detailed discussion of risks associated with each Fund, refer to the 'Fund Specific Notes to the Financial Statements'.

## Price risk

Price risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market prices (other than those arising from interest rate risk or currency risk). Financial instruments held by the Funds are susceptible to market price risk arising from uncertainties about future prices of the instruments.

## Concentration risk

Concentration risk arises as a result of the concentration of exposures within the same category, whether it is geographical location, asset type or industry sector.

## Currency risk

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. Securities included in the Funds may be valued in or have exposure to currencies other than the Canadian dollar and when measured in Canadian dollars, be affected by fluctuations in the value of such currencies relative to the Canadian dollar.

## Interest rate risk

Interest rate risk arises on interest-bearing financial instruments having fixed interest rates held by the Funds, such as bonds and borrowings. The fair value and future cash flows of such instruments will fluctuate due to changes in market interest rates.

## Credit risk

Credit risk is the risk that a party to a financial instrument will fail to discharge an obligation or commitment that it has entered into with the Fund. All transactions in listed securities are settled or paid for upon delivery using approved brokers. The risk of default is considered minimal, as delivery of securities sold is only made once the broker has received payment. Payment is made on a purchase once the securities have been received by the broker. The trade will fail if either party fails to meet its obligation.

# Liquidity risk

Liquidity risk is the risk that the Funds will encounter difficulty in meeting their obligations associated with financial liabilities. The Funds are exposed to monthly cash redemptions and borrow on margin to make investments. As a result, the Funds invest the majority of assets in investments that are traded in an active market and can be readily disposed of. There can be no assurance that an active trading market for the investments will exist at all times, or that the prices at which the securities trade accurately reflect their values. The Manager monitors the Funds' liquidity positions on an ongoing basis.

## Leverage risk

Leverage is the use of various financial instruments or borrowed capital, such as margin, to increase the potential return of an investment. While leverage presents opportunities for increasing the Funds' total returns, it has the effect of potentially increasing losses as well. In accordance with their investment objectives and strategies, the Funds intend to use leverage to enhance their returns by borrowing funds against the assets of the Funds. Any event that adversely affects the value of an investment, either directly or indirectly, is magnified when leverage is employed.

# (b) Fair value of financial instruments

Financial instruments measured at fair value are classified according to a fair value hierarchy that reflects the importance of the inputs used to perform each valuation. The fair value hierarchy is made up of the following levels:

Level 1 - quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;

Level 2 - inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly;

Level 3 - inputs are unobservable for the asset or liability.

The fair value hierarchy requires the use of observable market data each time such data exists. A financial instrument is classified at the lowest level of the hierarchy for which significant input has been considered in measuring fair value.

# 6. REDEEMABLE UNITS

The Funds are permitted to issue an unlimited number of redeemable units issuable in Series A, Series F, Series M, Series P, Series Q and Series O, having such terms and conditions as the Manager may determine. Additional series may be offered in future on different terms, including different fee and dealer compensation terms and different minimum subscription levels. Each unit of a series represents an undivided ownership interest in the net assets of the Fund attributable to that series of units.

The Funds endeavor to invest capital in appropriate investments in conjunction with their investment objectives. The Funds may borrow or dispose of investments, where necessary, to fund redemptions.

The principal difference between the series of units relates to the management fee and performance fee payable to the Manager, minimum investment requirements and the compensation paid to dealers. Units of each Fund are entitled to participate in the liquidation of assets on a series basis. Units are issued as fully paid and non-assessable and are redeemable at the NAV per unit of the applicable series of units of the applicable Fund being redeemed, determined at the close of business on the redemption date, as outlined in the offering memorandum.

Series A Units are available to investors who meet eligibility requirements and who invest a minimum of \$2,500.

Series F Units are available to investors who meet eligibility requirements and who invest a minimum of \$2,500, who participate in fee-based programs through their dealer and whose dealer has signed a Series F Agreement with the Manager, investors for whom the Funds do not incur distribution costs, or individual investors approved by the Manager.

Series M and Series P Units are available to investors who meet eligibility requirements and who invest a minimum of \$500,000 in respect of the Trust and \$1,000,000 in respect of the Partnership.

Series Q Units are available to investors who meet eligibility requirements and who invest a minimum of \$10,000,000 in the Partnership. Series O Units are available to certain institutional investors making a minimum investment of \$500,000. The Funds have not yet issued any Series Q or Series O Units.

The number of units issued and outstanding for the periods ended December 31, 2018 and December 31, 2017 was as follows:

Period ended December 31, 2018	Balance, Beginning of Period	Units Issued Including Switches from Other Series	Units Reinvested	Units Redeemed Including Switches to Other Series	Balance, End of Period	Average Number of Units
Portland Focused Plus Fund LP						
Series A Units	6,871	2,268	-	3,009	6,130	6,035
Series F Units	88,973	18,223	-	11,596	95,600	94,099
Series M Units	79,328	-	-	8,700	70,628	74,822
Series P Units	84,496	7,442	-	-	91,938	86,984

Period ended December 31, 2018	Balance, Beginning of Period	Units Issued Including Switches from Other Series	Units Reinvested	Units Redeemed Including Switches to Other Series	Balance, End of Period	Average Number of Units
Portland Focused Plus Fund						
Series A Units	40,179	8,147	6,072	3,726	50,672	42,812
Series F Units	136,055	51,716	24,704	4,469	208,006	159,976
Series M Units	54,349	-	4,812	22,424	36,737	34,434
Series P Units	55,861	7,904	7,680	14,193	57,252	49,499

Period ended December 31, 2017	Balance, Beginning of Period	Units Issued Including Switches from Other Series	Units Reinvested	Units Redeemed Including Switches to Other Series	Balance, End of Period	Average Number of Units
Portland Focused Plus Fund LP						
Series A Units	4,013	3,524	-	666	6,871	5,379
Series F Units	62,490	35,704	-	9,221	88,973	73,474
Series M Units	73,300	7,828	-	1,800	79,328	77,491
Series P Units	45,845	38,651	-	-	84,496	74,476
Portland Focused Plus Fund						
Series A Units	19,786	25,916	1,336	6,859	40,179	28,796
Series F Units	68,303	62,254	7,212	1,714	136,055	97,735
Series M Units	28,449	23,730	2,170	-	54,349	31,289
Series P Units	13,382	39,286	3,193	-	55,861	40,012

# 7. TAXATION

The Partnership calculates its taxable income and net capital gains/(losses) in accordance with the Income Tax Act (Canada) (the Tax Act). The Partnership is not a taxable entity and is required to allocate its taxable income and net capital gains/(losses) to its limited partners in accordance with the limited partnership agreement. Accordingly, the Partnership has not included a provision for taxes in the financial statements.

The taxation year-end for the Partnership is December 31.

The Trust qualifies as a mutual fund trust within the meaning of the Tax Act. The Trust calculates taxable and net capital gains/(losses) in accordance with the Tax Act and intends to distribute sufficient net income and net realized capital gains, if any, to ensure it does not pay ordinary income tax. As a result, the Trust does not record income taxes. Since the Trust does not record income taxes, the tax benefit of capital and non-capital losses, if any, has not been reflected in the statements of financial position as a deferred income tax asset.

The taxation year-end for the Trust is December 31.

The Trust did not have any loss carry forward amounts as at December 31, 2018.

# 8. FEES AND EXPENSES

Each Fund's NAV per unit is determined on the last business day of each month at the close of regular trading on the Toronto Stock Exchange, (each, a Valuation Date) or on such other date as determined by the Manager (an Additional Pricing Date). Pursuant to the offering memorandum, the Funds agreed to pay management fees to the Manager, calculated and accrued on each Valuation Date and paid monthly.

The annual management fees rate of the respective series of units are as follows:

	Series A	Series F	Series M	Series P	Series Q
Portland Focused Plus Fund LP	2.00%	1.00%	1.00%	nil	0.75%
Portland Focused Plus Fund	2.00%	1.00%	1.00%	nil	0.75%

Management fees on Series O Units are negotiated with the Manager. Such fees are paid directly to the Manager and are not deducted from the NAV of Series O.

The Manager is entitled to receive a performance fee (Performance Fee) to be calculated and accrued on each Valuation Date and Additional Pricing Date for Series A, Series F and Series P Units and paid monthly. For each series of units, a high water mark (High Water Mark) will be calculated for use in the determination of the Performance Fee. The highest NAV per unit (minus the effect of any declared distributions since the Valuation Date or Additional Pricing Date at which the last Performance Fee became payable) for each series of units, upon which a Performance Fee was paid, establishes a High Water Mark for each series of units to which must be exceeded subsequently for the Performance Fee applicable to each series of units to be payable. At inception of each series of units to which a Performance Fee may be applicable the High Water Mark will be the initial NAV per unit of the series of units.

The Performance Fee is equal to (a) 10% of the amount by which the NAV per unit of the series on the Valuation Date or Additional Pricing Date (including the effect of any declared distributions on said Valuation Date or Additional Pricing Date and adjusted to exclude the accrual of the Performance Fee) exceeds the High Water Mark, multiplied by (b) the number of units of that series Outstanding on such Valuation Date or Additional Pricing Date, prior to giving effect to subscriptions, redemptions and distributions re-invested on such date.

The Manager is reimbursed for any operating expenses it incurs on behalf of the Funds, including regulatory filing fees, custodian fees, legal and audit fees, costs associated with the independent review committee, bank charges, the cost of financial reporting, expenses related to conducting unitholder meetings, costs associated with providing Fundserv access for registered dealers and all related sales taxes. The Manager also provides key management personnel to the Funds. The Manager may charge the Funds for actual time spent by its personnel (or those of its affiliates) in overseeing the day-to-day business affairs of the Funds. The amount charged for time spent by personnel is determined based on fully allocated costs and does not include a mark-up or administration fee. The Manager may absorb operating expenses of the Funds at its discretion but is under no obligation to do so.

The Funds are also responsible for all costs associated with its creation and organization of the Funds including but not limited to legal and audit costs, registration and regulatory filing fees, costs associated with due diligence by registered dealers, printing costs, postage and courier costs and time spent by personnel of the Manager at fully allocated costs. The Manager has paid the costs associated with the formation and creation of the Funds and the offering of Units and is entitled to reimbursement from the Funds for such costs.

All management fees, Performance Fees and operating expenses payable by the Funds to the Manager are subject to GST and/or HST as applicable and will be deducted as an expense of the applicable series of units in the calculation of the NAV of such series of units.

# 9. SOFT DOLLARS

Allocation of business to brokers of the Funds is made on the basis of coverage, trading ability and fundamental research expertise. The Manager may choose to execute portfolio transactions with dealers who provide research, statistical and other similar services to the Funds or to the Manager at prices which reflect such services (termed proprietary research). The dealers do not provide the Manager with an estimate of the cost of the research, statistical and other similar services (referred to as soft dollars).

The Manager may use third party proprietary research, which is generally also available on a subscription basis, the value of which will be used to approximate the value of research and other similar services received from third parties through commission sharing arrangements with executing brokers. The Funds have not participated in any third party soft dollar arrangements to date.

# **10. RELATED PARTY TRANSACTIONS**

The following tables outline the management fees, performance fees and operating expense reimbursements that were paid to the Manager by the Funds during the periods ended December 31, 2018 and December 31, 2017. The tables include the amount of operating expense reimbursement that was paid to affiliates of the Manager. All of the dollar amounts in the tables below exclude applicable GST or HST.

Period ended December 31, 2018	Management Fees (\$)	Performance Fees (\$)	Operating and Organizational Expense Reimbursement (\$)	Operating Expenses Reimbursed to Affiliates of the Manager (\$)
Portland Focused Plus Fund LP	253,684	180,159	134,224	4,451
Portland Focused Plus Fund	179,511	90,907	92,661	2,117

Period ended December 31, 2017	Management Fees (\$)	Performance Fees (\$)	Operating and Organizational Expense Reimbursement (\$)	Operating Expenses Reimbursed to Affiliates of the Manager (\$)
Portland Focused Plus Fund LP	224,189	421,652	159,758	3,456
Portland Focused Plus Fund	125,947	227,768	67,421	2,589

The Funds owed the following amounts to the Manager excluding the applicable GST or HST.

Period ended December 31, 2018	Management Fees (\$)	Performance Fees (\$)	Operating Expense Reimbursement (\$)	Organizational Expenses (\$)
Portland Focused Plus Fund LP	18,844	-	8,401	-
Portland Focused Plus Fund	14,308	-	4,121	3,217

Period ended December 31, 2017	Management Fees (\$)	Performance Fees (\$)	Operating Expense Reimbursement (\$)	Organizational Expenses (\$)
Portland Focused Plus Fund LP	22,262	-	15,914	-
Portland Focused Plus Fund	13,762	-	2,848	4,646

The Manager, and/or its affiliates and key management personnel of the Manager and their family (collectively referred to as Related Parties) may invest in units of the Funds from time to time in the normal course of business. The following tables present the number of units of each of the Funds held by the Manager and Related Parties on each reporting date.

As at December 31, 2018	Manager	Related Parties
Portland Focused Plus Fund LP	-	70,695
Portland Focused Plus Fund	-	63,000
As at December 31, 2017	Manager	Related Parties
As at December 31, 2017 Portland Focused Plus Fund LP	Manager	Related Parties 71,700

# 11. BORROWING

The Funds have a Settlement Services Agreement with a Canadian broker for margin borrowing. The rate of interest payable on borrowed money in Canadian dollars is the Canadian Dealer Offered Rate + 50bps and in U.S. dollars is the LIBOR (London Interbank Offered Rate) + 50bps and the facility is repayable on demand. The Funds have placed securities on account with the broker as collateral for borrowing. Such non-cash collateral has been classified separately within the statements of financial position from other assets and is identified as 'Investments - pledged as collateral'.

The amounts borrowed as at December 31, 2018 and December 31, 2017 are presented below:

Borrowing	December 31, 2018 (\$)	December 31, 2017 (\$)
Portland Focused Plus Fund LP	57,116,275	33,726,301
Portland Focused Plus Fund	29,863,403	15,898,359

The minimum and maximum amounts borrowed and the amount of interest paid during the period ended December 31, 2018 and December 31, 2017 are presented below:

Period ended December 31, 2018	Minimum Amount Borrowed (\$)	Maximum Amount Borrowed (\$)	Interest Incurred (\$)
Portland Focused Plus Fund LP	19,861,456	57,135,617	956,882
Portland Focused Plus Fund	9,869,900	29,873,517	467,179

Period ended December 31, 2017	Minimum Amount Borrowed (\$)	Maximum Amount Borrowed (\$)	Interest Incurred (\$)
Portland Focused Plus Fund LP	nil	34,643,398	390,135
Portland Focused Plus Fund	nil	16,368,292	162,750

# 12. RECONCILIATION OF NAV PER UNIT AND NET ASSETS ATTRIBUTABLE TO HOLDERS OF REDEEMABLE UNITS PER UNIT

The NAV per unit of the Trust is higher than the net assets attributable to holders of redeemable units per unit because of the difference in the accounting treatment of organization expenses.

For the Partnership, such expenses were deducted in full in the financial statements for the year ended December 31, 2012 but were deducted from NAV on a monthly basis over a five-year period for purposes of unitholder transactions. Since the Partnership has repaid all of its organization expenses to the Manager, there is no longer a NAV difference.

For the Trust, such expenses were recorded in full in the financial statements for the year ended December 31, 2016 but are deducted from the NAV on a monthly basis over a five-year period for purposes of unitholder transactions. Therefore, the NAV per unit for the Trust is higher than net assets attributable to holders of redeemable units per unit. The following tables provide a comparison of NAV per unit and net assets attributable to holders of the Trust as at December 31, 2018 and December 31, 2017.

## December 31, 2018:

NAV per Unit (\$)	Net assets attributable to holders of redeemable units per unit (\$)
49.68	49.67
50.66	50.65
52.35	52.34
51.77	51.76
	(\$) 49.68 50.66 52.35

December 31, 2017:

Series	NAV per Unit (\$)	Net assets attributable to holders of redeemable units per unit (\$)
Portland Focused Plus Fund		
Series A Units	66.82	66.81
Series F Units	68.06	68.04
Series M Units	70.20	70.18
Series P Units	69.56	69.54

# **13. EXEMPTION FROM FILING**

The Funds are relying on the exemption obtained in National Instrument 81-106, Part 2.11 to not file their financial statements with the applicable securities regulatory authorities.

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Portland Investment Counsel Inc., 1375 Kerns Road, Suite 100, Burlington, Ontario L7P 4V7 Tel:1-888-710-4242 • Fax: 1-866-722-4242 www.portlandic.com • info@portlandic.com

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